



Foundation for International
Arbitration Advocacy

International Arbitration Advocacy Workshop

QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

16 - 18 January 2014

New York International Arbitration Center
150 East 42nd Street, New York, NY 10017

EARLY REGISTRATION IS RECOMMENDED

**THIS WORKSHOP IS LIMITED TO 24
PARTICIPANTS**

This workshop is accredited for 20 hours of CLE credit by the Solicitors Regulation Authority of England and Wales. Application for New York accreditation of this course is currently pending.

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- working with accounting experts from leading firms;
- engaging in exercises and simulations based on a mock arbitration case, including a full day witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

FIAA
Foundation for International Arbitration Advocacy

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Sixth Floor
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Switzerland

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FIAA is grateful to its media partner



QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: www.fiaa.com

FIAA'S JANUARY 2014 ADVOCACY WORKSHOP

FIAA's January 2014 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of expert witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with skills and techniques for examination, cross-examination and witness conferencing involving expert witnesses.

Participants will work with accounting experts from leading firms (FTI and Ernst & Young), engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live and recorded performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations, witness conferencing and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

FIAA's January 2014 Advocacy Workshop will open at 12:00 noon on Thursday, 16 January 2014 and will conclude with a celebratory Closing Dinner at the Harvard Club on the evening of Saturday, 18 January 2014.

Prior to the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

WORKSHOP FACULTY

Pierre Bienvenu

Norton Rose Fulbright LLP, Montréal

Sheila Block

Torys LLP, Toronto

Tai-Heng Cheng

Quinn Emanuel Urquhart & Sullivan LLP, New York

Cristian Conejero Roos

Philippi Yrarrázaval Pulido Brunner Ltda. Abogados, Santiago

Donald Donovan

Debevoise & Pimpton LLP, New York

John Fellas

Hughes Hubbard & Reed LLP, New York

Nicholas Fletcher

Berwin Leighton Paisner LLP, London

Judith Kaye

Skadden, Arps, Slate, Meagher & Flom LLP and Affiliates, New York

Peter Leaver QC

One Essex Court Chambers, London

Noiana Marigo

Freshfields Bruckhaus Deringer LLP, New York

Wendy Miles

Wilmer Cutler Pickering Hale and Dorr LLP, London

Michael Ostrove

DLA Piper International LLP, Paris

David Roney

Sidley Austin LLP, Geneva

Ank Santens

White & Case LLP, New York

James Seckinger

University of Notre Dame Law School, Indiana

Audley Sheppard

Clifford Chance LLP, London

Laurence Shore

Herbert Smith Freehills LLP, New York

Jeffrey Sullivan

Allen & Overy LLP, London

John Terry

Torys LLP, Toronto

Henry Weisburg

Shearman & Sterling LLP, New York

Eduardo Zuleta

Gomez-Pinzon Zuleta Abogados, Bogotá

QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details / PayPal Confirmation, to the FIAA Administrator by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

REGISTRATION FEE AND PAYMENT

The registration fee for each participant is **US\$ 450** and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday and Saturday and the Closing Dinner on 18 January 2014.

Payments may be made by bank transfer or online via PayPal (visit www.fiaa.com).

If paying by bank transfer, please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA January 2014 Workshop”.

Beneficiary:	Foundation for International Arbitration Advocacy (FIAA)
Purpose:	Registration Fee – January 2014
Bank:	UBS SA Place du Molard 8 P.O. Box 2600 1211 Geneva 2 Switzerland
SWIFT/BIC Code:	UBSWCHZH80A
IBAN Account No.:	CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop to cover more than 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; and (4) payment of US\$ 100 (approximately 25% of the registration fee, which will be refunded in full if no scholarship is granted). The closing date for scholarship applications is 20 December 2013.

NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at info@fiaa.com.

WORKSHOP VENUE

FIAA's January 2014 International Arbitration Advocacy Workshop will take place at the New York International Arbitration Center, 150 East 42nd Street, New York, NY 10017. <http://nyiac.org/>

TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



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NEW YORK INTERNATIONAL ARBITRATION CENTER

The New York International Arbitration Center (“NYIAC”) is a nonprofit organization formed to advance, strengthen and promote the conduct of international arbitration in New York. NYIAC:

- Offers world-class hearing rooms, breakout rooms and state-of-the-art technology for international arbitration of any size, including large, multi-party arbitrations, mediations and conferences of all kinds, however administered
- Develops programs and materials about international arbitration in New York, the application of New York law in international arbitration, and the recognition, enforcement and implementation in New York of arbitral awards
- Supports dialogue, discussion and debate to keep New York at the forefront of international arbitration among the legal, judicial, academic and business communities
- Engages in other activities to promote New York’s role as a pre-eminent site for the conduct of international arbitration



FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

“Very instructive, very helpful. An intensive learning experience that was definitely worth it.”

Maurice Courvoisier
Wenger Plattner, Basel

“Excellent faculty. I was blown away by how much time all these 'big names' took to review my performance and give detailed comments – invaluable and unparalleled in my career.”

Lucy Martinez
Freshfields Bruckhaus Deringer, New York

“Definitely one of the best learning experiences of my professional life. This will stick.”

Jan Pas
Pels Rijcken & Droogleever Fortuijn, The Hague

“A course of the highest calibre. I got a huge amount out of it and am very eager to put these advocacy skills to use.”

John Templeman
Allen & Overy LLP, London



FTI Consulting, Inc. is a global business advisory firm dedicated to helping organisations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. FTI Consulting professionals, who are located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring. More information can be found at www.fticonsulting.com



Registration Form



FIAA's Advocacy Workshop:

Questioning of Expert Witnesses in International Arbitration - A Learning-by-Doing Skills Program

New York International Arbitration Center, 150 East 42nd Street, New York, NY 10017

16 - 18 January 2014

Please return this form, together with your bank transfer details, to the FIAA Administrator by e-mail to info@fiaa.com or by fax to +41 22 308 0001

(Please print IN BLOCK CAPITALS)

Last name: _____ First name: _____

Title (Professor / Doctor / Mr / Mrs / Ms): _____ Suffix: _____

Firm / Organisation: _____

Address: _____

Tel.: _____ Fax: _____

E-mail: _____

Workshop Registration Fee: US\$ 450

I have paid by bank transfer I have paid via PayPal

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "FIAA January 2014 Workshop".

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)
Purpose: Registration Fee - January 2014
Bank: UBS SA
Place du Molard 8
P.O. Box 2600
1211 Geneva 2
Switzerland
SWIFT / BIC Code: UBSWCHZH80A
IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: _____ Date: _____

NO CANCELLATIONS

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Scholarship Application



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Questioning of Expert Witnesses in International Arbitration

New York International Arbitration Center, 150 East 42nd Street, New York, NY 10017
16 – 18 January 2014

(Please print IN BLOCK CAPITALS)

Last name: _____ First name: _____

Employer: _____

Annual Income: _____

Please explain why you wish to participate in this FIAA Program:

Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

I confirm that the information provided in this Scholarship Application is complete and true:

Signed: _____ Date: _____

In addition to this Scholarship Application, please remember to provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of US\$ 100.00 (approximately 25% of the registration fee) by bank transfer.

FIAA • Foundation for International Arbitration Advocacy
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